

Sales Process of Horse Purchase

- 1. Buyer should expect the cost per horse to range from \$200.00-\$300.00 for a pre purchase exam. The horse must also have a current health certificate prior to traveling which is about \$25.00. Cost of registration and export certificates will be approximately \$100.00. The seller must arrange for a veterinarian who is not their usual vet for the pre purchase exam and health certificate. (*In the interest of full disclosure, please report any past injuries or surgeries that have occurred.)***
- 2. Photos of white markings from front, both sides, belly and rear need to be taken by the Seller before the horse leaves farm. Any lip tattoo numbers must be recorded. Photos will be sent to Liz Salmon along with the registration certificate (copies will not be accepted). Liz Salmon will act and sign as the Agent for the Buyer and proceed to send them to the US Registry, who will then send them to the Buyer's country.***
- 3. Once the wired money from the buyer is confirmed in Liz Salmon's bank, she will notify the shipper to collect the horse/horses from the seller's farm to quarantine in south Texas at the cost of the buyer. The shipper will do all the blood work and paper work, as well as traveling with the horse/horses to their destination. The shipper will charge the buyer for collection of the horse at the seller's farm for the quarantine and flight. (The shipper will send their bank details to the buyer for the shipping money to be wired, just as Liz Salmon will send her bank details to the buyer for the purchase of the horse etc.) The cost of shipping to Kuwait, Qatar, UAE and Bahrain is averaging \$7,000.00 to \$7,500.00 at current fuel prices. Cost is subject to change with the price of fuel. Horses going to Saudi must go to Doha or Kuwait, as it is much more costly to go direct to Saudi because of the Saudi Government requirement that horses fly Saudi Airlines.***
- 4. No horse will leave the seller's farm until the wired money has been received by Liz Salmon in her account. The horse may be picked up by the shippers anytime after receipt of payment has been confirmed. Liz Salmon does not have any fiduciary responsibility to the shipper for securing their money.***
- 5. It should be understood the cost of the shipping from quarantine to the Middle East does not include transport from the Sellers farm.***
- 6. Upon a successful purchase, Buyer will wire money to Liz Salmon for the full negotiated purchase price of the horse along with the \$400.00 (pre purchase exam, registration, export certificate, and health certificate). Duties of Liz Salmon will include: pay for the vet fees and registration, take out the commission for any agent and send a bank wire or check to the seller.***
- 7. Optional mortality and health insurance can be arranged for the buyer, the cost of the premium to be added to the purchase price.***
- 8. The buyer should expect to pay boarding costs for a horse after 30 days from the date of sale at the seller's farm before horse is collected for quarantine.***

Seller's Signature: _____

Seller's Printed Name: _____